

January 17, 2005



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Malcolm Jeary
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Dear Malcolm

I did just want to write a short note of appreciation to you, Roy and the team for completing our warehouse and office fit out contract with such care and professionalism, quite apart of course from finishing bang on time!

It seemed that nothing was too much trouble for anybody at Spaceway, either on-site or back at your office. This attitude and approach was a source of encouragement and comfort to us during what could potentially have been a most stressful period of change and disruption for our business. As it was, you needed minimal supervision which allowed us to concentrate on our trading activities with little distraction; the "turn key" route we took with you definitely paying dividends.

The inevitable "client" changes of mind and the sub contractor challenges (don't mention BT!) were always worked around with unfailing patience and good humour and your excellent specification has helped us to achieve a really cost-efficient new distribution centre, delivered on time and under our original budgetary expectations.

I would therefore be pleased to act as a referee for your future business contacts and of course you may use this letter to assist your marketing effort as you see fit.

Yours truly

Paul Fenner
Managing Director